

The Million Dollar Mindset		Always	Mostly	Sometimes	Seldom	Never
Statement		4	3	2	1	0
1	<p><i>You work as though you are running a business.</i></p> <p>Even when you work for someone else, you are in business for yourself. You are intentional about all of your work activities. You treat everything that you do as a critical link for building your personal successful business.</p>					
2	<p><i>You are focused on your goals.</i></p> <p>Every successful individual has incredible focus on what they want to achieve. This is a key characteristic associated with <u>every</u> successful event or action.</p>					
3	<p><i>You are continuously learning.</i></p> <p>School is never out for the pro. Successful people are always looking for that next piece of information to build their expertise.</p>					
4	<p><i>You implement your ideas.</i></p> <p>We all know much more than we put into action. Achievers implement and follow-through on their ideas. They don't let them escape untested and untried. They are results oriented.</p>					
5	<p><i>You are client focused.</i></p> <p>Those we serve in our career activities are the individuals we need to "love us." They become devoted followers and thus increase our results and bottom line.</p>					
6	<p><i>You are optimistic.</i></p> <p>Positive always wins over negative. Therefore, create an optimistic outlook in all you do. It's the mindset of winners.</p>					
7	<p><i>You are concentrating on a niche.</i></p> <p>Narrow your focus on creating your specialization. Become the expert by growing specialized knowledge. Be the "go to" individual in your company or in the marketplace when it involves your expertise.</p>					
8	<p><i>You are very good at helping others to achieve results.</i></p> <p>The expert can see the forest for the trees and has an understanding others have not yet grasped. By applying all of the above, you will help others get results and you will thus get the results you seek as well.</p>					
<i>Totals</i>						

Scoring:

- The higher your score the closer you are to developing a million dollar mindset
- Areas ranked as "1" or "0" should be looked at carefully. Perhaps you need to enlist the help of others to help fill in the weak areas or to provide training.

For the full self-assessment join the BPIR.com. We have over 60 different self-assessment tools to assess your processes, systems and functional areas.